



ASUSTEK

4Q 2021 Investor Conference



IN SEARCH OF INCREDIBLE

Q & A

1. What is the current channel inventory level compared to the normal situation? The inventory level is relatively high for now. As it is moving toward balanced between demand and supply, when do you expect to see the decrease in inventory level?
2. What is ASUSTeK's view for 2022 global NB shipment growth? What is ASUSTeK's edge or strategy to target a much higher than industry average growth in 2022?

3. What is the dividend policy and the dividend payout ratio in 2022?
4. How's the performance of the smartphone business in 2021? What is the target for 2022? Are there any plans for foldable or rollable smartphone models?
5. It is good to see that Askey turned into profitable in Q4 2021. What is Askey's business plan and profit target for 2022?

6. Can you give us color on the recent development and the business outlook for AIoT, industrial computers and IoT-related businesses?
7. What is the company's view on graphics card business and shipments target for 2022 compared to 2021?
8. Does "reaching 6% by 2022" CEO mentioned in the briefing refer to the revenue growth target?

11. What is the impact to gross profit as we see the increase in material cost, logistic cost and the inflation issue? Will the company pass the cost increase to customers?